

PACKAGING GOODS FOR RETURN

Many of the Adaconn[®] and Inserta[®] products are prone to damage during shipping if not properly packaged. In order to issue the full agreed-to credit for a return, items must be received in 'as-new' condition. Damage incurred during shipping often results in us performing costly re-machining in order to bring the product back to 'as new' condition. In some instances, the amount of re-machining required will result in the component being out of manufacturing tolerances, and the component must be scrapped.

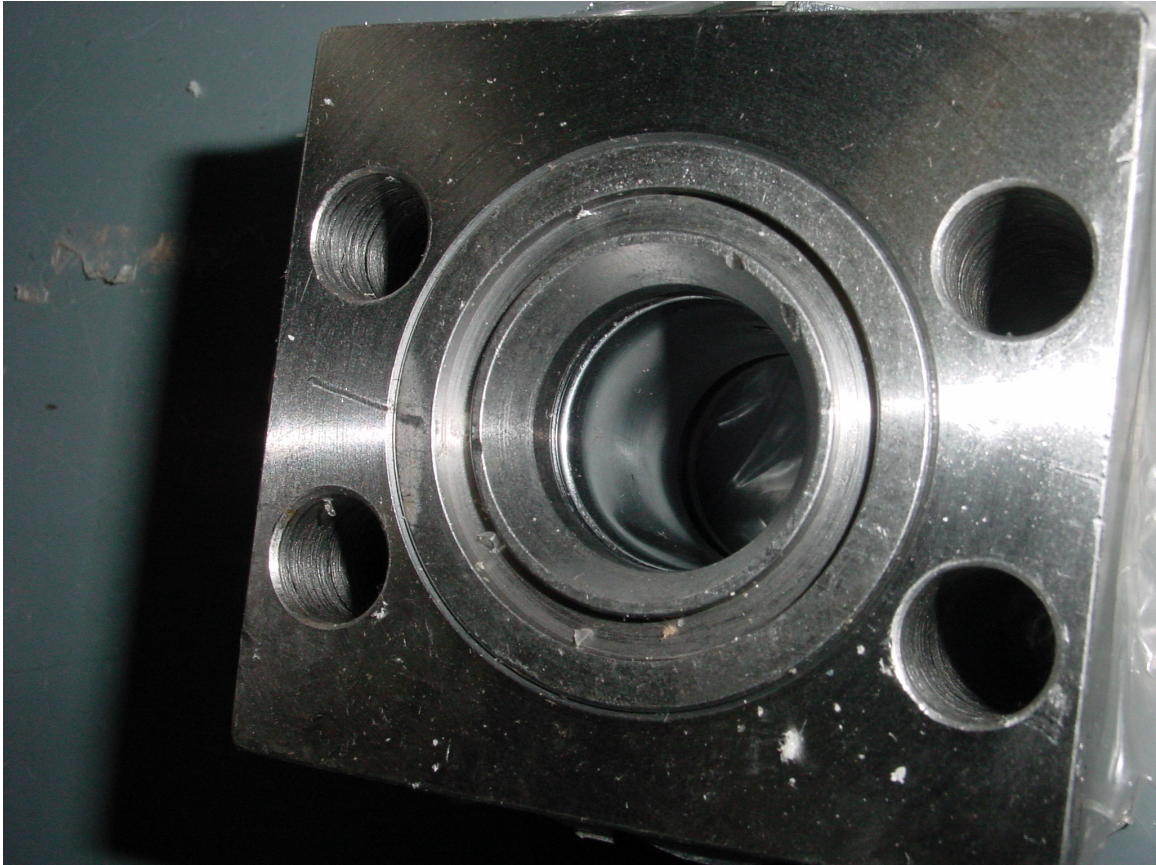
Ideally, each flange body should be individually wrapped. Our experience has been that if they are not individually wrapped, they tend to strike one another during transit causing significant damage. This occurs even when the best packing material is used otherwise. It has been our experience that individual wrapping protects components from damage even if the box is substantially damaged through mishandling. Some examples of inadequate packaging, resulting in component damage are as follows:

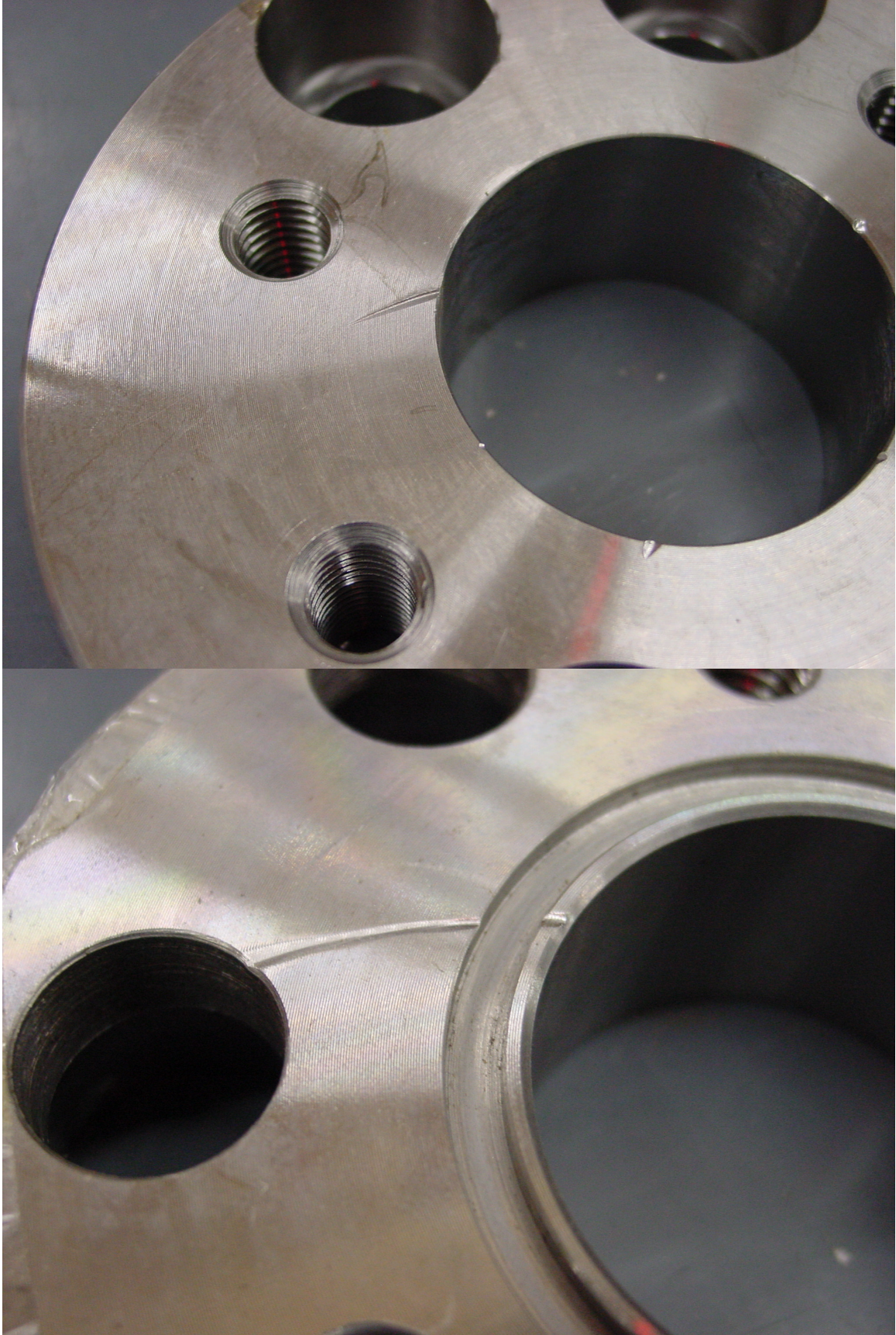


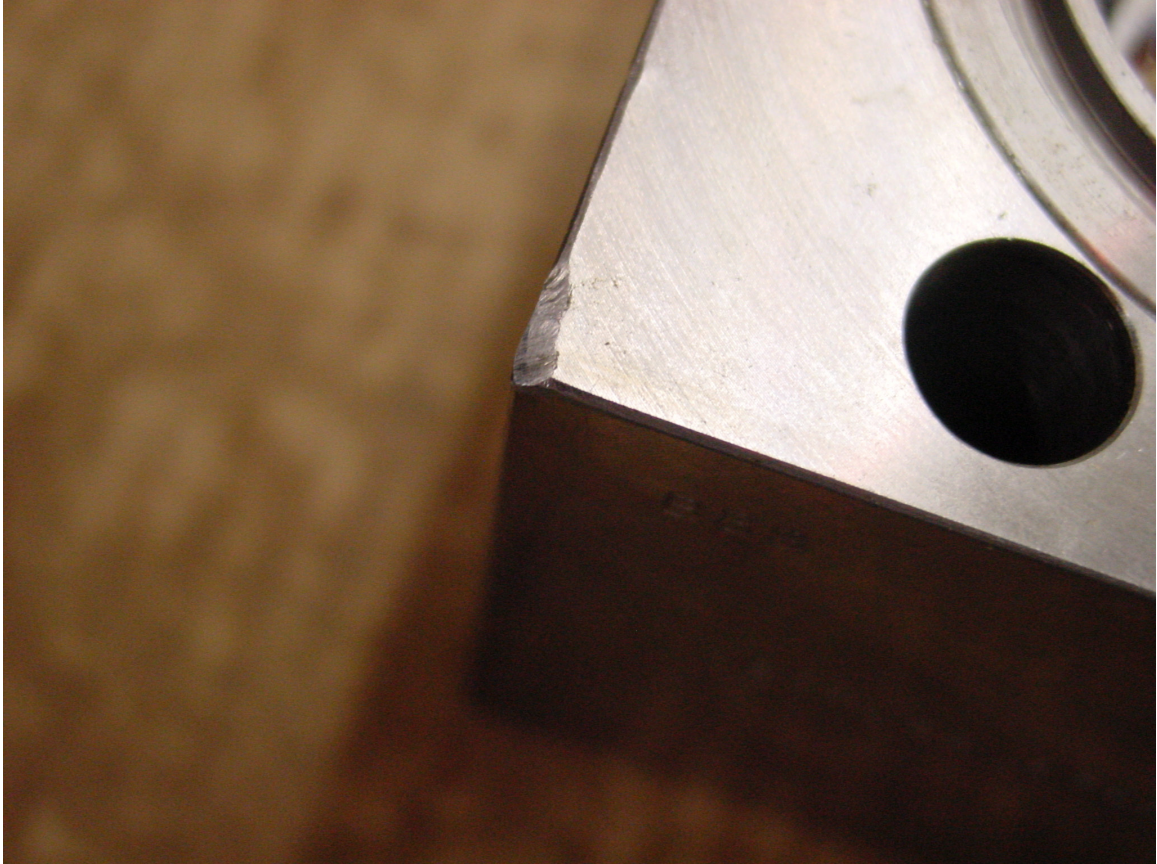
The following is a good example of how heavy packages are sometimes treated, and makes a good case for breaking one heavy package into two:



The following are examples of component damage sustained due to inadequate packaging:







The following is a suggested method of individually wrapping items to prevent the damage noted above:



Thank you for your assistance in preventing component damage during return goods shipping!

Adaconn[®] and Inserta[®]